

### **FACULTY PROFILE**



NAME : Ms. Archana Salunkhe

**QUALIFICATION** : M.B.A.

Email ID : archanasalunkhe@

kbpcollegevashi.edu.in

**DEPARTMENT** : B.Com. Banking and Insurance

**DESIGNATION** : H.O.D., Assistant Professor

**EXPERIENCE(Yrs.)**: 12 Yrs

**SPECIALIZATION**: Marketing & HRM

**PUBLICATIONS**:

**Books Publications- Nil** 

#### Research Publications in Journals-

• "Changing scenario of workstyle and its impact on employee productivity in context of Covid 19 with reference to IT industry". International Journal of early childhood special education (INT-JECSE) ISSN:1308-5581 VOL 14, ISSUE 03 2022

### Papers Published in conference proceedings-

- B2B Marketing and It's Impact on The Performance of The Company; Studies in Indian Place Names (UGC Care Journal) ISSN: 2394-3114 Vol-40-NO. on 11-February-2020
- Impact of Demonetization on Indian Economy and Black Money; AJANTA,
   ISSN 2277-5730 An International Multi-disciplinary Quarterly Research Journal Volume
   VIII Page No.69-76 on 9<sup>th</sup> Feb., 2019

PAPERS PRESENTED: Nil

Research Papers presented in international conferences- Nil



## **FACULTY PROFILE**

### Research Papers presented in national conferences- Nil

### CONFERENCES/SEMINARS/WORKSHOP ATTENDED:

| Sr.<br>No. | Workshop/<br>Seminar/<br>Conference<br>Attended | Date                                                   | State/<br>National/<br>International | Title                                                                          | Name of the Institute                                                   |
|------------|-------------------------------------------------|--------------------------------------------------------|--------------------------------------|--------------------------------------------------------------------------------|-------------------------------------------------------------------------|
| 1          | Webinar                                         | 24 <sup>th</sup><br>November<br>2022                   | National                             | Investors Awareness<br>Program                                                 | Bombay Stock Exchange                                                   |
| 2          | Seminar                                         | 15 <sup>th</sup> July<br>2022                          | National                             | Green Marketing (Issues & Challenges)                                          | Garaware Institute of Career Education & Development, Mumbai            |
| 3          | Workshop                                        | 24 <sup>th</sup><br>February<br>2022                   | National                             | Intellectual Property<br>Rights (IPR)                                          | BBI Department,<br>Karmaveer Bhaurao Patil<br>College, Vashi            |
| 4          | Webinar                                         | 9 <sup>th</sup><br>October<br>2021                     | National                             | National Education Policy<br>2020 – It's implementation<br>in Higher Education | Nagindas Khadwala College of Commerce, Arts & Management Studies, Malad |
| 5          | E-Seminar                                       | 23 <sup>rd</sup> June<br>2021                          | National                             | Intellectual Property Rights (IPR) and Patent Filing                           | Karmaveer Bhaurao Patil<br>College, Vashi                               |
| 6          | Webinar                                         | 11 <sup>th</sup> July<br>2020                          | National                             | Suicide Prevention and Promotion of Mental Health                              | Maharashtra Institute of<br>Mental Health, Pune                         |
| 7          | One Week Pedagogical Training                   | 1 <sup>st</sup> July -<br>6 <sup>th</sup> July<br>2020 | National                             | Tools for Online Teaching<br>Learning and Evaluation                           | Swami Ramanand Teerth<br>Marathwada University,<br>Nanded               |
| 8          | 3 Days Short Term Training Program              | 9 <sup>th</sup> July-<br>11 <sup>th</sup> July<br>2020 | National                             | Meditation and Wellness-                                                       | Karmaveer Bhaurao Patil<br>College, Vashi                               |
| 9          | Webinar                                         | 20 <sup>th</sup> June<br>2020                          | International                        | Post-Covid-19 Economic<br>Scenario                                             | Dhananjayrao Gadgil<br>College of Commerce,<br>Satara                   |



## **FACULTY PROFILE**

| 10 | Webinar              | 25 <sup>th</sup> June 2020                               | National      | Research Methodology                                                                                 | Yashwantrao Chavan<br>College, Beed.                                          |
|----|----------------------|----------------------------------------------------------|---------------|------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------|
| 11 | 2 Days<br>Webinar    | 6 <sup>th</sup> June -<br>7 <sup>th</sup> June<br>2020   | National      | e-content Development                                                                                | S.M. Shetty College of<br>Science, Commerce &<br>Management Studies,<br>Powai |
| 12 | 2 Days<br>Webinar    | 3rd June<br>4 <sup>th</sup> June<br>2020                 | National      | Mental Health of Faculty<br>and Students in Covid-19<br>Situation                                    | Digambarrao Bindu Arts,<br>Commerce and Science<br>College, Nanded            |
| 13 | 7 Days<br>Online FDP | 22 <sup>nd</sup> May<br>- 29 <sup>th</sup> May<br>2020   | International | New Paradigms of<br>Teaching                                                                         | Nallamuthu Gounder<br>Mahalingam College,<br>Coimbatore                       |
| 14 | Webinar              | 28 <sup>th</sup> May -<br>27th May<br>2020               | National      | Data Privacy and Security<br>in Digital Media and Net<br>banking Career Options<br>and Opportunities | Rajeev Gandhi College<br>of Management Studies                                |
| 15 | 2 Days<br>Webinar    | 21st May -<br>22nd May<br>2020                           | National      | Beginners Kit for Online<br>Teaching Tools                                                           | Nagindas Khandwala<br>College, Mumbai                                         |
| 16 | 1 Week<br>Online FDP | 20 <sup>th</sup> May -<br>27th May<br>2020               | International | Impact of Post Covid-19<br>Scenario in Banking &<br>Insurance                                        | Nallamuthu Gounder<br>Mahalingam College,<br>Coimbatore                       |
| 17 | Webinar              | 20 <sup>th</sup> May<br>2020                             | National      | Covid-19 : Impact on<br>Liquidity                                                                    | N.G. Acharya & D.K.<br>Marathe College,<br>Chembur                            |
| 18 | 2 Days<br>Webinar    | 20 <sup>th</sup> May-<br>21 <sup>st</sup> May<br>2020    | National      | Indian Economy A<br>financial Insight-Post<br>Covid-19                                               | KPR College of Arts,<br>Science and Research,<br>Coimbatore                   |
| 19 | Webinar              | 18 <sup>th</sup> May -<br>22 <sup>nd</sup> May<br>2020   | National      | Post-Covid-19 : Academic<br>Scenario                                                                 | North Maharashtra<br>University, Jalgaon                                      |
| 20 | Webinar              | 15 <sup>th</sup> May 2020                                | National      | Food Safety and Risk<br>Assessment during Covid-<br>19                                               | K.J. Somaiya College of<br>Science and Commerce                               |
| 21 | 3 Days<br>Webinar    | 1 <sup>st</sup> April -<br>3 <sup>rd</sup> April<br>2020 | International | Evaluating and Assessing Students for Online Learning                                                | QASPIR, Association of Indian Universities                                    |



### **FACULTY PROFILE**

#### **ACTIVITIES ORGANIZED:**

- Workshop: **Intellectual Property Rights (IPR)** on 24<sup>th</sup> February 2022
- Seminar: Exploring Careers on 20th November 2021
- Student Training Programme: **Insurance Underwriting** on 4<sup>th</sup> February 2021
- Webinar : **Avenues in Banking & Insurance** on 7<sup>th</sup> November 2020
- One day workshop: **Fintech and Financial Market** on 4<sup>th</sup> February 2020
- Student Training Programme: Marketing Principles of Insurance on 28<sup>th</sup>
   January 2020

#### FDP/TRAINING PROGRAMMES COMPLETED:

| Sr.<br>No. | Duration               | Date                                                                 | Title of the FDP                                             | Name of the Institute                                    |
|------------|------------------------|----------------------------------------------------------------------|--------------------------------------------------------------|----------------------------------------------------------|
| 1          | 6 Days FDP             | 4 <sup>th</sup> September - 9 <sup>th</sup> September 2023           | Indian Knowledge System                                      | Deccan Education Sciety's<br>Kirti M. Doongursee College |
| 1          | 2 Days FDP             | 23 <sup>rd</sup> August-<br>24 <sup>th</sup> August<br>2022          | Research Method and Data<br>Analysis for successful startups | Karmaveer Bhaurao Patil<br>College, Vashi                |
| 2          | 1 Week FDP             | 16 <sup>th</sup> June – Quality Enhancement & Assessment – Way Ahead |                                                              | Karmaveer Bhaurao Patil<br>College, Vashi                |
| 3          | FDP UGC<br>(Paramarsh) | 13 <sup>th</sup> July –<br>18 <sup>th</sup> July 2020                | ICT in Teaching & Evaluation                                 | MSP Mandal's Shri Shivaji<br>College, Parbhani           |
| 4          | 1 Week FDP             | 1 <sup>st</sup> July –<br>7 <sup>th</sup> July                       | Effects of COVID-19 on<br>Global Economy                     | Khadir Mohideen College,<br>Tamilnadu                    |
| 5          | 3 Days FDP             | 25 <sup>th</sup> June – 27 <sup>th</sup> June 2020                   | Use of Digital Tools for effective Teaching and Learning     | Dhananjayrao Gadgil College of Commerce, Satara          |
| 6          | 1 Day                  | 25 <sup>th</sup> June 2020                                           | YouTube Essentials                                           | Board of Industry-Academia Partnership                   |



### **FACULTY PROFILE**

| 7  | 1 Week FDP           | 18 <sup>th</sup> June –<br>24 <sup>th</sup> June    | Moodle Learning Management<br>System           | Bhopal Rao Pawar<br>Government Polytechnic,<br>Dhamtari with Spoken<br>Tutorial, IIT Bombay |
|----|----------------------|-----------------------------------------------------|------------------------------------------------|---------------------------------------------------------------------------------------------|
| 8  | 4 Days FDP           | 4 <sup>th</sup> June –<br>7 <sup>th</sup> June 2020 | Managing in Difficult Times                    | Nagindas Khandwala College,<br>Mumbai                                                       |
| 8  | 5 Days<br>Online FDP | 30 <sup>th</sup> May –<br>3 <sup>rd</sup> June 2020 | Evolution from Offline to Online Teaching      | Satish Pradhan<br>Dnyanasadhana College,<br>Thane and Microsoft                             |
| 9  | 1 Week FDP           | 11 <sup>th</sup> May –<br>16 <sup>th</sup> May 2020 | Mental Wellness during<br>Lockdown             | N.G. Acharya & D.K.<br>Marathe College, Chembur                                             |
| 10 | 2 Weeks<br>FDP       | 20th April –<br>6 <sup>th</sup> May 2020            | Managing Online Classes and Co-creating MOOC's | Ramanujan College,<br>University of Delhi, MHRD                                             |

**RESEARCH PROJECTS: Nil** 

MEMBERSHIPS/AFFILIATIONS: Nil

#### **AWARDS AND ACHIEVEMENTS:**

| Year    | Awards/Recognitions                                                                                            |
|---------|----------------------------------------------------------------------------------------------------------------|
| 2021-22 | <b>Best committee (Self Development Programme): 3rd Rank</b> Senior college by K.B.P. College, Vashi. (2021)   |
| 2018-19 | Best committee (Admission): Senior College by K.B.P. College, Vashi. (2018)                                    |
| 2017-18 | Best committee (IAMC): Senior College by K.B.P. College, Vashi. (2017)                                         |
|         | Best Academic Diary: Senior College by K.B.P. College, Vashi. (2016)                                           |
| 2015-16 | Dr. S. Radhakrishnan Memorial Awards – "An Educationist" by International Human Rights Council, Mumbai. (2015) |

#### **ONLINE COURSES:**

- SWAYAM Online Course: **Introduction to Marketing Essentials** (IIM, Bangalore)
- Coronavirus Disease Covid-19 (Futurelearn) 1 Week: 3Hrs
- Coronavirus- What you need to know (Alison) -1 Week: 3Hrs
- Marketing Management-Analysing Competitors and Customers (Alison) 2



## **FACULTY PROFILE**

Weeks: 5 Hrs.

• Motivating Students to Learn (Alison) - 2 Weeks: 5 Hrs.

**ANY OTHER DETAILS: Nil**